**OPEX** technologies

**As-a-Service Network Solutions**

# A Robust, Secure & Modern Network is the **Foundation of any Technology Transformation and Automation Project** and the **Key to Business Success in a Cloud & AI-Driven World.**

Opex Network Advisor As-a-Service has been the **foundation of the business since 2004**.

## Opex Network Advisor as a Service
## Modernize Your Business and Take Advantage of Cloud and AI

The internet acts as the nervous system for a multi-location business, connecting all the different branches and enabling critical functionalities. Here's how a network transformation can enable your multi-location business:

**Internet as Critical Infrastructure:**
As more business processes are moved to SaaS and Cloud, daily operations have become critically dependent on the internet.

**Data Sharing and Access:**
Multiple locations can access and share essential business data like customer records, inventory levels, and financial reports. This ensures everyone has the latest information for informed decision-making.

**Vendor Consolidation:**
Stop being the middle man. Retail networks in particular are trending toward a single vendor solution where connectivity, hardware, and management are all provided as a consistent operational expense.

**Improved Customer Service:**
Slow, unreliable internet doesn't just affect your employees, it affects your customers. Clear communications and rapid transaction times are part of the formula for customer satisfaction.

**Business Continuity and Disaster Recovery:**
In case of a disaster at one location, properly designed network enables employees to work remotely from other branches or home offices. This minimizes downtime and ensures business continuity.

**Security:**
Securing today's multi-cloud environments is more complicated than ever, but a properly planned SASE network can secure your environment wherever it may extend - from the DC to the coffee house.

**Reduced Costs:**
The internet can help reduce communication costs compared to traditional phone lines and private data networks. Additionally, cloud-based solutions often eliminate the need for expensive hardware and software at each location

**A reliable internet network is the foundation for a multi-location business to function efficiently, collaborate effectively, and ultimately achieve its goals.**

**LET'S TALK**

**Opex Technologies**
Your Trusted aaS Network Solutions Advisor
Rich Nowalk
rnowalk@opextechnologies.com
919.824.1713

Why Go **IT** Alone?        **OpexTechnologies.com**

**opex** technologies

# Worldwide leader in automotive and industrial solutions transform their retail network

This client success story dives into Opex's role in leading their client's retail network transformation process for Project Evolution where the goal was to consolidate and modernize the client's retail stores across the country.

## Addressing **Challenges**

- The client was leaving their existing MSP for performance issues while at the same time looking to consolidate providers, increase bandwidth & uptime, migrate infrastructure to AWS, and were implementing new systems at all retail locations to modernize the customer experience
- The existing store network was inconsistent between corporate and franchises, included multiple vendors & technologies, and there was very low confidence it would support the Project Evolution store of the future initiatives

## Ensuring **Success**

- Opex's Client Success Team partnered with the client and the winning provider to create ordering and implementation workflow to ensure implementation timelines are met with corporate and franchise stores
- The result was a consistent store network design with increased bandwidth, redundancy and provider consolidation to support their Project Evolution future initiatives without increasing any costs

## Outcome

- Streamlined the RFP to POC to final contract execution and implementation kickoff process on time enabling them to move away from current provider before contract expired
- 1500 + stores will now have a consistent network design with increased bandwidth, redundancy and additional hardware that enables the store of the future modernization efforts
- Consolidated (4) providers supporting the stores with hundreds of separate network contracts down to a single provider and support model
- Consistent financial modeling throughout the project led to lowest possible solution cost and financial approval at the Executive level

Why Go **IT** Alone?          **OpexTechnologies.com**