



Learn How Opex Helped

# A Leading Global Software Client Optimize Their Data Center Footprint

Opex Technologies has forged a strategic alliance with a global pioneer in open-source solutions. This client success story dives into their impactful collaboration, spanning the relocation of the client's internal data center to the transformative role of Opex Technologies as their Global Data Center Advisor.



## Relocating a Data Center

- Opex Technologies conducted a comprehensive search around the northeast, shortlisting six or seven facilities within a 50-mile radius, eventually leading to the relocation of the client's data center to the southeast.



## Global Advisor

- Post-relocation, Opex Technologies expanded its role, contributing to shaping the client's global strategy to include analysis of existing data centers, research and market analysis in Europe and Asia, and advising on future plans for secondary sites.



## Beyond Relocation

- Opex Technologies continued to provide valuable insights, researching site expansions, assessing market conditions & power costs, and evaluating potential providers.
- Notable projects included a North American assessment of seven metropolitan areas and ongoing evaluations and account management of the client's current facilities.



## Addressing Challenges

- Opex Technologies faced challenges, such as analyzing electricity costs, understanding employee commutes, and meeting the client's specific requirements.
- In-depth assessments of the client's current facilities ensured alignment with evolving needs, involving evaluations of power constraints, heat mapping, and advising on potential facility switches or expansions.



## Conclusion

Opex Technologies and the client's powerful partnership tackled complex challenges and fueled strategic growth.

- ✓ Full assesment on facility integrity and operational controls
- ✓ Cost optimization ✓ Cost optimization
- ✓ Power deliverable options
- ✓ Business terms written with client in mind
- Structure cabling

LET'S TALK



[OpexTechnologies.com](https://OpexTechnologies.com)

Let's enhance the value of your data center. Don't go IT alone.

Ready to get the conversation started?

# Today's Data Center Complexity

Why Go IT Alone?

Opex's Data Center Advisor as a Service is led by Data Center veterans who represent your best interests with providers while seeking to deliver speed to value to your data center strategy and business.

## Partner with Opex's (25+) Years of Data Center Experience



Navigate the complex global Data Center provider landscape



Explore Data Center trends, insights & real time market conditions



Understand provider availability – new build vs. existing space and power



Right size space and power requirements



Understand network and cloud connectivity options



Discover a range of renewable energy options



Evaluate provider compliance posture and optimize operational efficiencies



Empower IT & Procurement with real time Data Center market analysis



Understand service and pricing differentiators between providers



Cost optimization - wholesale vs. retail and negotiations



Project management support of Data Center implementations



Account management and ticket escalation for the life of the contract

Opex Data Center Advisor as a Service helps drive successful business outcomes.

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Learn How Opex Can Deliver Speed to Value.

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